

Mumbai Welcomes Galeries Lafayette

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The historic French luxury department-store chain Galeries Lafayette has opened its first store in India, marking a significant milestone in the country's luxury retail sector. Located in the up-market Kala Ghoda district of Mumbai, the flagship spans approximately 9,000 square metres (or ~90,000 sq ft across five levels) and brings hundreds of international luxury and designer brands to Indian shoppers under one roof.

A Strategic Partnership with Local Retail Expertise

The store is launched in partnership with Aditya Birla Fashion and Retail Limited (ABFRL). According to leaders of both companies, this collaboration blends French heritage and global merchandising excellence with ABFRL's deep understanding of the Indian luxury and retail landscape — offering a stable foundation for long-term growth in India's premium segment.

Curated Luxury — Hundreds of Global and Select Indian Brands

The Mumbai flagship is home to over 250 global designer and luxury brands, out of which around 70% of the assortment is exclusive to India — meaning many labels are being launched in India for the first time through this store. The store offers a blend of couture, ready-to-wear fashion, beauty and cosmetics, accessories, contemporary streetwear, and lifestyle offerings — catering to a diverse set of luxury- and premium-seeking customers.

A Flagship Designed for Experiences

Beyond shopping, the department store promises a curated luxury experience. The design and architecture — blending French elegance with Mumbai's cultural heritage — aim to make the store a destination, not just a retail outlet. The store plans to offer personal styling, concierge services, private lounges, and soon, F&B and event spaces, redefining what a "luxury retail outing" means in India.

Why It Matters — India as the New Luxury Frontier

With India's luxury market growing rapidly, the launch of Galeries Lafayette signals global brands' growing confidence in India's evolving consumer base. According to market data, luxury consumption in India is rising with increased affluence, global exposure, and demand for curated experiences. This store, with its international positioning and local collaboration, stands at the crossroads of that luxury retail transformation. [Business Standard+2Fortune India+2](#)

As one of the world's most iconic department-store names, Galeries Lafayette's debut in Mumbai may well open the doors to India for many more global luxury brands.

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