

Window Expert Industries: From Local Workshop to National Leader

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The story of **Window Expert Industries Pvt. Ltd.** is a powerful example of how a small-scale enterprise, built on quality and consistency, can grow into a large and respected manufacturing brand. Originating in Nashik, Maharashtra, the company today stands among India's leading manufacturers of **uPVC and aluminium windows**, serving customers across the country.

Humble Beginnings in 2004

The journey began in **2004**, when **Sandeep Kande** started a modest business named *Sandeep Glass & Aluminum*. Operating as a small local workshop, the venture focused on basic glass and aluminium work for residential needs.

At that stage:

- The production capacity was limited to **just 10 windows per day**
- The business catered mainly to local housing projects and individual customers

Despite limited resources, Sandeep Kande laid strong foundations by prioritizing workmanship and customer satisfaction.

Strategic Transformation and Expansion

Over the next two decades, the company steadily evolved by focusing on the fenestration industry—windows and doors—as a specialized segment.

A major turning point came with:

- **Rebranding as “Window Expert”**, reflecting technical expertise and specialization
- **Incorporation as Window Expert Industries Pvt. Ltd. in 2021**, marking its formal entry into large-scale manufacturing

The company's production capacity expanded from **10 windows a day to nearly 500 windows daily**, demonstrating remarkable operational growth.

Leadership Strengthened by Discipline and Precision

The leadership team was further strengthened when **Navnath Kande**, after retiring from the **Indian Army**, joined the company as **Co-Founder and Director**. His disciplined approach, structured processes, and focus on precision brought operational excellence to the factory floor.

The partnership between Sandeep Kande's entrepreneurial vision and Navnath Kande's operational discipline became a key driver of the company's success.

Investment in Modern Infrastructure

Window Expert Industries transitioned from a small workshop to a high-tech manufacturing organization.

Key infrastructure highlights include:

- A large-scale production facility in Nashik spanning **75,000 to 150,000 square feet**
- Advanced **German CNC machinery**, ensuring superior precision compared to manual processes
- **In-house toughened glass manufacturing**, enabling full control over quality, timelines, and delivery

This vertical integration has helped the company maintain consistency across the entire window system.

Business Philosophy: "Quality Over Cost"

Window Expert's success is rooted in a clear business philosophy that prioritizes quality above all else. The company's operations are built on three core pillars:

- **International-grade materials**, including 6063 T6 aluminium alloy and premium uPVC, designed to withstand India's extreme weather conditions
- **End-to-end solutions**, covering consultation, measurement, manufacturing, and professional installation
- A **5,000 sq. ft. Experience Center**, where customers can explore pre-engineered, high-performance window systems before making decisions

Present-Day Achievements

By **2026**, Window Expert Industries has emerged as an award-winning brand in the fenestration sector.

Current milestones include:

- **Over 2 million window installations** completed
- Presence in **99+ cities across India** through a strong dealer network
- Recognition through industry honors, including the **Excellence in Window Manufacturing Award**

A Vision Built on Trust and Quality

The combined vision and quality-driven approach of **Sandeep Kande and Navnath Kande** have positioned Window Expert Industries as a trusted and forward-looking window manufacturing company. Their journey highlights how long-term thinking, disciplined execution, and uncompromising standards can transform a small local business into a national industry leader.

Selected for Maharashtra's Prestigious Awards

Recognizing his dedication and achievements, he has been selected for the prestigious "**Maharashtra Business Icon 2025 / Maharashtra Style Icon 2025 / Maharashtra Fashion Icon 2025**" awards.

This honour is being presented by **Reseal.in and India Fashion Icon Magazine**, celebrating Maharashtra's emerging entrepreneurs and artists.

The selection marks a proud moment not only for him, but also for the entire region.

Presence of Renowned Film Personalities

The grand award ceremony will be graced by celebrated film personalities:

- **Ms. Varsha Usgaonkar (Bollywood Actress)**
- **Ms. Sonalee Kulkarni (Indian Actress)**
- **Ms. Prarthana Behere (Indian Actress)**

Event Hosted Under Expert Leadership

The event is organized under the leadership of **Mr. Sudhir Kumar Pathade**, Founder & CEO of Reseal.in (Sure Me Multipurpose Pvt. Ltd.), who continues to provide a national platform for Maharashtra's rising entrepreneurs, designers, and creative talent.

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