

Mitchwatt Founder Pratik Kamble's Journey of Growth, Trust, and Scale

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Success cannot be measured by bank balance alone. It is defined by the struggle, hard work, and integrity that transform a zero-level beginning into a strong and respected identity. The entrepreneurial journey of **Pratik Kamble**, founder of **Mitchwatt**, perfectly reflects this reality. His story is one of determination—rising from a small trader to becoming a trusted partner of renowned national and international companies.

A Humble Beginning Amidst Challenges (2021)

In 2021, Pratik Kamble began his business journey as a **small trader**, with limited capital and no large office setup. His initial focus was on the trading of **lift components**, a sector marked by intense competition and high entry barriers.

With limited resources and the challenge of building market trust from scratch, the road ahead was anything but easy. In the year 2021, Mitchwatt recorded an annual turnover of just **₹5 lakh**. Yet, within this modest figure lay the foundation of big dreams, resilience, and relentless effort.

Going Global: Partnership with Italian Companies (2023)

Pratik's consistent commitment to quality and ethical business practices bore fruit in **2023**, when globally reputed Italian companies **STM Gear Drive** and **Neri Motori** appointed him as their **authorized distributor for the Mumbai region**.

For a small trader, this milestone marked a historic leap. Association with world-class technology and international brands not only elevated the business but also significantly strengthened Mitchwatt's credibility in the market.

Consistency and Trust as Core Values

Pratik Kamble firmly believes that success is never achieved overnight. Over the past three years, **timely delivery and uncompromised quality** have remained the core principles of his work ethic.

His relationships with clients evolved beyond transactional dealings into long-term, trust-based partnerships. As a result, **Mitchwatt today is recognized as a reliable and respected brand across Mumbai and its suburban regions**.

2025: A Landmark Year with Polycab Dealership

The year **2025** emerged as a golden chapter in Pratik Kamble's entrepreneurial journey. India's leading electrical brand **Polycab** appointed Mitchwatt as its **official distributor for the Palghar district**, covering the region from **Naigaon to Virar**.

This association with a prestigious Indian brand stands as a strong testament to Pratik's business acumen, market reputation, and operational excellence.

A Remarkable Growth: From ₹5 Lakh to ₹7 Crore

One of the most striking aspects of Pratik Kamble's success story is the scale of financial growth achieved in a short span:

- **2021 Turnover:** ₹5 lakh
- **2025 Turnover:** ₹7 crore

A **140-fold growth in just four years**, this achievement highlights not only financial success but also the power of strategic decision-making, disciplined execution, and collective team effort.

Mitchwatt's Vision for the Future

Today, **Mitchwatt is more than just a business—it is a symbol of trust, quality, and consistency**. Having established a strong presence across Naigaon, Virar, and the wider Mumbai region, Pratik Kamble is now setting his sights on even bigger goals.

His journey proves that with determination, consistency, and the ability to adapt to market demands, any entrepreneur can rise from the ground up. This is not the end of the road—but the beginning of a much larger journey ahead.

Selected for Maharashtra's Prestigious Awards

Recognizing his dedication and achievements, he has been selected for the prestigious "**Maharashtra Business Icon 2025 / Maharashtra Style Icon 2025 / Maharashtra Fashion Icon 2025**" awards.

This honour is being presented by **Reseal.in and India Fashion Icon Magazine**, celebrating Maharashtra's emerging entrepreneurs and artists.

The selection marks a proud moment not only for him, but also for the entire region.

Presence of Renowned Film Personalities

The grand award ceremony will be graced by celebrated film personalities:

- **Ms. Varsha Usgaonkar (Bollywood Actress)**
- **Ms. Sonalee Kulkarni (Indian Actress)**
- **Ms. Prarthana Behere (Indian Actress)**

Event Hosted Under Expert Leadership

The event is organized under the leadership of **Mr. Sudhir Kumar Pathade**, Founder & CEO of Reseal.in (Sure Me Multipurpose Pvt. Ltd.), who continues to provide a national platform for Maharashtra's rising entrepreneurs, designers, and creative talent.

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